

New tracked dumper dealership



TCH2500/BT (2.5 ton swivelling skip) & TCH05/AV (500 kg hi-tip skip)

CBL have been appointed dealers for Messersi tracked dumpers throughout our territory and are delighted to be able to offer these high quality machines to our customers.

Messersi has grown rapidly since it was founded in Italy in 1957 by two brothers, Italo and Fabio Messersi. Tracked dumpers were added to their range in the early 1990s and excellent design, high safety standards and the use of high quality materials and components ensures that 'Blue Giant' machines can meet every type of challenge with the guarantee of high performance. Messersi are market leaders in many countries in Europe and Scandinavia and their machines have a good reputation for robustness and reliability. They have the largest range of machines in their field and some models are ideal for tool hire, small builders and landscapers. The use of axial hydraulic pumps helps to give them a

distinct advantage over the competition. Manoeuvrability and a wide range of accessories make these machines the ideal solution for materials handling, especially where space is limited.

We have a selection of models available for demonstration purposes, including petrol and diesel 'doorway high tip' dumpers and the larger 700 kg high tip version. If you are interested in a demonstration please contact your local centre.

BOMAG award additional territory to CBL

CBL have added south east Wales, Hampshire, East Dorset and the Isle of Wight to their existing Bomag dealership territory and now cover the South and South West of the UK from 4 depots (Bridgend, Bristol, Saltash and Southampton), selling all the machines in the Bomag 'light compaction range' including vibrating plates, tampers and tandem rollers.

Simon Richards, area manager at CBL Bridgend, already has experience in sales having recently sold Ingersoll Rand compressors, Mustang skid steers and various Bomag plates to contractors in Wales.

CBL sells first BMP8500 in UK

CBL Southampton have sold the first Bomag BMP8500 in the UK to **JMC Hire** on the IOW. The machine is able to work reliably and effectively in tight spaces, on difficult soils and on sites where there is a risk of overturning. John Smith, the owner of JMC Hire, commented at the machine hand-over, 'I chose to buy Bomag as, although it was a more expensive option, I feel it will give a longer working life, have a higher resale value, and be more reliable. We already run Bomag machines and I feel confident with the product range'.



Mike Anderson, CBL Southampton, and John Smith, JMC Hire

CBL Plant Finder Service Launched

Building on the recent success of our Used Equipment Division, CBL have decided to launch a 'plant finder' service, whereby we will find the specific type, age and specification of machine to suit a customer's requirements.

Despite the economic downturn we have continued to grow our Used Equipment business and it now forms an important and integral part of the overall sales operation. We not only sell machines from the hire fleet but also retail many of the trade in machines taken in part exchange for new equipment supplied and buy in machines for customers.

Richard Sturgess, CBL Sales Director explains, 'We always have a large selection of used machines in stock to choose from, whether it be diggers, dumpers, rollers, telehandlers or other construction site machines. There is a stock list posted

on the CBL website which is updated regularly - although some items move very quickly and don't always make it onto the list. We would encourage anyone looking for second hand kit, to look at this list. If you can't find what you are after on the list then it is always worth contacting us directly because we may either have machines coming in soon or indeed be able to source exactly what a customer is looking for.'

So whether you are looking for a specific item of plant or want to dispose of a machine which is not being utilised, please contact the CBL Used Equipment team who will be delighted to help.

Used Equipment team : 07789 878889
usedequipment@cbl.co.uk

New from our suppliers...

BOMAG

has launched a new range of its popular single direction compaction plates

which exhibits all the traits of larger BOMAG machines, namely quality, reliability, durability, and safety. It comprises 4 models all powered by efficient and reliable Honda 4-stroke petrol engines:

- BP10/35 at 65kg, 350mm width, Honda 2.6kW
- BVP10/36 at 83kg, 360mm width, Honda 2.6kW
- BVP18/45 at 91kg, 450mm width, Honda 3.6kW
- BP12/50A at 75kg, 500mm width, Honda 2.6kW

The BVP10/36 has low HAV at 2.45 and is an ideal machine for general and utility contracting applications. The BP12/50A has a built-in sprinkler system making it suitable for small scale asphalt applications including footpaths and car parks. The unit is easy to transport and features outstanding compaction performance, compact construction, and easy handling due to

its low operating weight and low hand/arm vibration at the handle. As you would expect from a BOMAG compaction machine quality, performance, and output are excellent. Even though these machines are small, they pack a punch. Typical compaction outputs at recommended soil layer thicknesses are:

- BP10/35 output mixed soil, 10-15 m³/hour
- BVP10/36 output mixed soil, 11-16 m³/hour
- BVP18/45 output mixed soil, 11-15 m³/hour
- BP12/50A output asphalt, 11-15 m³/hour

All four BOMAG single direction plates are supplied with a value enhancing 3-2-1 warranty that protects your investment and increases peace of mind.



MERLO

Panoramic P 25.6 - small in size, but with every feature you need

Compact, robust and safe, Merlo's new ultra compact model is the ideal solution for work in very small spaces, where conventional telescopic handlers cannot get the job done. Safety and compactness were the focus of the designers, leading to a machine which is tiny (only 1.8 m wide and less than 2 m tall), reliable and quick, but will lift up to 2.5 tons and be able to lift to nearly 6m. But, even with this small footprint, the new model has exactly the same 995 mm wide cab as other Merlo telehandlers cab – which means plenty of space, lots of handy storage compartments, and that incredible panoramic visibility. Permanent four-wheel drive, all-wheel steer, extraordinary ground clearance with generous approach and departure angles, together with a travel speed up to 36 kph, guarantee a superb driving experience in all conditions. A low centre of gravity and good weight balance assure safe travelling performance and stability on all surfaces.

- Max load capacity 2,500 kg - Max lift height 5.9 metres
- The widest cab in this machine class, compliant with ROPS/FOPS standards
- Tremendous visibility all around
- Boom extension mechanism housed entirely within the boom assembly
- Single lever joystick control
- Kubota 4-cylinder Euro 3 turbo Diesel engine, 55 kW (75 HP)



Panoramic P25.6: tiny but a real performer

DOOSAN

Doosan Portable Power has launched a new version of the popular **Ingersoll Rand 7/41**

portable compressor, which supplies 141 cfm of compressed air at 100 psi output pressure. The new optional 'Tough Top' polymer canopy combines durability with aesthetic design, making the 7/41+ compressor model an especially attractive investment for everyday applications in the toughest working conditions. As well as its outstanding durability, the Tough Top canopy is also non-corrosive and it can be supplied in customer colours and retrofitted to existing 7/41 compressor units.



TAKEUCHI

Takeuchi have launched a new 2 tonne excavator with amazing performance, the TB219. Designed for digging deep with a very stable dig platform it is ideal for users with requirements for deep ground excavation such as landscapers and gravediggers. It features a long



The new TB 219

extended boom arm for the deep digging (working to a dig depth up to 2520 mm) and gets a massive ground reach of 4280 mm – critical when access is limited. The tracks extend from 980 mm to 1370 mm adding massive stability when digging deep. Available as both a cab and canopy option, the TB219 weighs in at 1870 kg canopy or 1995 kg cab, still compact enough for easy trailer towing to get the machine to site.



Bridgend
01656 743231

Bristol
01275 372229

Cambridge
01353 649599

Crawley
01293 851352

Ipswich
01473 657979



Atlas Copco have again raised the bar when it comes to ergonomic products that pack a punch whilst ensuring the operator is kept safe and sound. The recently retired LH 19 - LH 40 vibration reduced range of hydraulic hand held breakers have been replaced with a newer, even better range which improves on the awesome power and productivity of the old tools whilst reducing vibration levels even further. This innovation ensures that with unbeatable power and super



low vibration levels the hammer cannot be beaten by any of its rivals. So if productivity and operator safety are key to your business needs, these hammers are a must have accessory in your arsenal. With breakers from 22 – 36 kg these tools, coupled with the LP range of world beating hydraulic power packs mean Atlas Copco should be first in mind, first in choice for this type of product.

Four models are available: the LH 190 E, LH 230 E, LH 280 E and LH 400 E. Contact us for a demonstration, you really won't believe your senses.

CBL display at Royal Cornwall Show 2010



Another great weekend of weather was on hand in early June for this year's Royal Cornwall Show. Their Royal Highnesses the Duke and Duchess of Cornwall were amongst the 126,000 visitors to the show this year, the third highest attendance in its history. CBL were again present displaying Takeuchi, Bomag, Thwaites, Atlas Copco and Merlo as well as our range of branded oils, rubber tracks and a

wide selection of other items. With 90% of items already sold on the stand, we were very fortunate to take orders on all three days and finish the weekend with one of the best shows in the past few years. The main highlight of the weekend was the positivity of the customers attending the stand and how they were expecting a busy 2010. We would like to thank all our customers who have purchased and hired from CBL in the past 12 months - your custom is very much appreciated.



Health & Safety – a sensitive subject?

Health & Safety raises strong feelings with people either in favour or feeling that excessive and intrusive regulation is even ruining our country's fun.

In 2004 Mark Hodge, CBL Operations Director, started to work towards gaining Health & Safety qualifications and passed his Neboosh National Certificate exams with credit in early 2005. Somewhat to his surprise, Mark found that he enjoyed the subject and saw the many benefits, both commercial and moral, to be gained by CBL through compliance with the law.



However he is continually disappointed with the attitude of some sections of the media who sensationalise Health & Safety 'kill joys' rather than highlighting the people who are unwilling to carry out the job properly or who are scared of litigation. Mark feels that the so called ambulance chasers and no win no fee

lawyers are totally misrepresenting the Health & Safety at Work Act 1974 and acting against the spirit in which Mark believes it was originally written. He says, 'This is a real shame as people who should benefit from Health & Safety legislation get lost in the sea of people trying to take advantage of the situation.'

Mark took responsibility for Health & Safety at CBL in 2007. He has since re-written our Health & Safety policy, carried out internal audits, safety inspections and many training programmes including full risk assessment training and reviews. He is ably assisted by three CBL Depot Managers as his H & S deputies: Tim Hanson, Graham Papierowski and Kristy Foulger. Having taken his NVQ level 4 in Health & Safety in 2008, Mark gained his Chartered Membership of IOSH in February this year, through open assessment, continued professional development and a peer review - and is now Mark Hodge CMIOSH. The UK has one of the best Health & Safety records in the world and we should be justly proud of that - but we cannot stand still and must ensure our H & S standards remain effective and relevant. Should you need any advice, wish to discuss any Health & Safety matter or even help with training; please do not hesitate to contact Mark Hodge.

Welcome to ...

Alex Barham as Area Hire Manager at CBL Crawley & Maidstone and Mark Carter as HGV Driver & Matthew Miles as Service Engineer at CBL Southampton.

Welcome back ... to three previous employees ...

Michael Smith as HGV Driver at Bristol, David Griswood as Mobile Service Engineer at Crawley and Adrian Atkins as Service Engineer at Newbury.

Congratulations to ...

Mark Hodge promoted to a new position of Operations Director for CBL, and John Elliott promoted to Regional Director for Saltash, Bristol and Bridgend.

... and long service congratulations to ...

Paul Knight, Area Sales Manager at Saltash, on 20 years and Sonia McCabe, HR Manager, on 25 years.

News round up . . .

Danco Marquee Hire are main contractors for the supply of marquees and pavilions to some of the largest events in the UK, including the RHS Hampton Court Flower Show, Glastonbury Festival, the CLA Game Fair, Badminton Horse Trials and the Royal Bath & West Agricultural Show. Steve Ruddell, area sales manager at CBL Bristol, says, 'Danco have used Merlo machines for many years to erect their marquees and pavilions on site. They have just taken delivery of 4 new Merlo P39-10s, and this model is one of Merlo's latest additions to the wide selection of telehandlers.' Dale Barrett, a spokesman for Danco says, 'For our applications we find Merlo machines to be superior to other makes because of their ease of use, excellent all round visibility and good capacity to weight ratios.'



Steve Ruddell, CBL Bristol, and Dale Barrett, Danco

Torran Construction Ltd are groundworks & civil engineering contractors established in 2004. Working mostly in Kent, they normally work as a specialist sub-contractor on schools, industrial estates and agricultural buildings. Having been introduced to Takeuchi via a local plant hire company, the feedback from Torran's own plant operators was that the machines were versatile and user friendly. Since then they have purchased three TB175 machines and a TB125 machine from CBL. All Torran Takeuchi excavators now have hydraulic hitches to improve the efficiency of bucket exchange and to comply with more stringent safety requirements imposed by some of their clients. John Rodgers, Construction Director, says, 'We are so impressed by the Takeuchi excavators that we will be increasing our plant fleet with some new additions later this year.'

Drillserve Ltd of Roscrogan near Camborne, Cornwall are specialists in hard rock drilling for mines and quarries with experience working for clients all over the world. CBL recently supplied them with a new Takeuchi TB016 which was used to drill the holes for the flagpoles at the 2010 Hillhead Plant Show in Derbyshire.

Clive Richards runs his landscaping business, **C N Richards Ltd**, in the Dorset area with his son, Lee. For many years C N Richards Ltd have purchased and part exchanged Takeuchi mini excavators from CBL, and use a TB016 and TB23R with attachments for their landscaping and fencing works. When Clive needed a small flail mower for his TB23R to work where access is restricted, he contacted Phil Hooper from CBL to discuss his needs and we supplied him with a Mini Flail Mower attachment for his Takeuchi TB23R. Clive Richards says, 'We found that this was such a good combination for our work that we have ordered, and just taken delivery of, a new TB23FR from CBL.'



R J Cox Civil Engineering Ltd, based in North Somerset, specialise in water main work. Having hired Takeuchi machines as required over the last five years, this year they decided to purchase a TB180FR from CBL. The TB180FR is Takeuchi's largest zero swing excavator and the 'STS' offset boom offers the operator the ability to work in confined spaces too narrow for a conventional excavator. It can also slew 360 degrees - almost within its own track width. Richard Cox, owner of the company, said it was 'the obvious choice to meet our requirements due to the unique configuration of the offset boom and Takeuchi's proven reliability'.



Richard and Bob Cox

BAM Nuttall, part of Royal BAM Group nv, the successful European construction group, have recently purchased six Thwaites 6 tonne swivel skips and one Thwaites 9 tonne dumper from CBL. This is a change to their usual brand and follows a guided tour of the factory in Warwickshire. CBL have also supplied them with three BW135AD Bomag rollers to replace their previous brand. Again this followed an in-depth look at the roller specification and a visit to the Bomag GB offices. Steve Jarvis, General Manager of BAM Nuttall Plant, and Andy Haythorne, Plant Depot Manager at Allbrook near Eastleigh were pleased with CBL's presentations and, as Steve Jarvis says, 'both Thwaites and Bomag impressed us not only on the standard of their product but, more importantly, what they as manufacturers and CBL as a dealer could provide us in the way of after sales support, which is vital to a nationwide contractor such as ourselves'.



M J Church Ltd are leading regional civil engineering, earthworks and waste management contractors based at Marshfield, near Chippenham, Wiltshire. Established for over 30 years, they have grown over the years with their core business of civil engineering and earthworks and now employ several hundred employees. Having had demonstrations of the Takeuchi TB180FR from Steve Ruddell of CBL Bristol, M J Church thought it ideally suited for their needs and placed an order. They have been so pleased with the performance of the new machine, delivered in August, that they have placed an order for a further three.

R Clemens Stonework Ltd are specialist Cornish hedging contractors based at St Ervan near Wadebridge. They have recently purchased the first of the new model Takeuchi TB219 2 tonne mini excavators to be supplied from CBL Saltash for work on hedging contracts throughout Cornwall. Martyn Clemens has plenty of experience operating Takeuchi minis hired in for his hedging contracts. When selecting the ideal machine to purchase, the Takeuchi was high on his list and the 2 tonne TB219 gives the advantage of greater reach and stability than the 1.6 tonne machines but still with an ideal weight for transport by trailer. Martyn chose a full cab to keep out the worst of the Cornish winter.

Options Utility Services Ltd are one of the UK's fastest growing independent civil engineering contracting companies serving the utility sector, with clients who include many of the biggest and most respected utility companies in the UK. A long standing CBL customer for both hire and sales, their most recent order has been for eight Takeuchi TB016s complete with TKB71 breakers and trailers and two Merlo P34.7s. Johnnie Middleton, Utility's Plant Manager, says, 'CBL have given us solid service over the years and we have been long term Takeuchi users.' Commenting on their choice of telehandler he continues, 'As for the Merlos, we particularly like the excellent all round vision from the cab'.



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